NORTH ATLANTIC TREATY
ORGANIZATION

## ANNEXI <br> Optimal Experimental Design Theory, Asymmetric Cost Structures, and the Value of Information

Jonathan D. Nelson

## Optimal Experimental Design Theory, Asymmetric Cost Structures, and the Value of Information

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"There is nothing so practical as a good theory". --Lewin, 1951
$\rightarrow$ the entropy content in this talk is a preview of Crupi, Nelson, Meder, Cevolani, \& Tentori (submitted). For questions on it, or if you wish to cite it, please contact Prof. Vincenzo Crupi (vincenzo.crupi@unito.it).

## Why should the Intelligence Community care...

- ... about theory of what makes an investigation useful?
> statisticians, mathematicians, and philosophers have thought a lot
> state of the art performance in many domains (classification trees, image registration, predicting eye movements)
- ... about the psychology of information?
> current ideas of human psychology are out of date / simplistic / not specific enough to be helpful ("confirmation bias")
> usually people decide what information to collect or analyze
> psychology needs to be characterized, to understand discrepancies between human intuition and normative valuation of information

Part 1 of 3: history and state of the art of the math

## Finding a useful experiment (test, question)

| Domain | Hypotheses | Questions | Answers |
| :--- | :--- | :--- | :--- |
| Science | Theories | Experiments | Possible results |
| Categorization | Individual categories | Features to view | Forms of features |
| Medical diagnosis | Possible diseases | Medical tests | + /-test results |
| Intelligence Analysis | J is a terrorist (or <br> not) | Reads terrorist pubs? <br> Plays with explosives? |  |

- we don't have (and can't get) all the info we need
- but carefully selected experiments (tests, investigations, questions) can help


## Background: what makes a question (or experiment) useful?

- many ideas in statistics, since 1950s (Good, Lindley, etc)
- there was no overarching rhyme or reason (bag of tricks)
- the most psychologically plausible ideas had to do with expected reduction in uncertainty (or similar)
(Nelson, Psych Rev, 2005)


## Core ideas

NB: knowledge assumptions much stronger than from Jonas's talk

- We want to know $K=\left\{k_{1}, k_{2}, \ldots k_{n}\right\}$
- We can observe $D=\left\{d_{1}, d_{2}, \ldots d_{m}\right\}$
- We know P(K×D)
- How surprising is it if $K=\mathrm{k}_{\mathrm{i}}$ ?
- How uncertain is K, on average?

|  | $d_{1}$ | $d_{2}$ | $\ldots$ | $d_{m}$ | $\Sigma$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $k_{1}$ |  |  |  |  | $P\left(k_{1}\right)$ |
| $k_{2}$ |  |  |  |  | $P\left(k_{2}\right)$ |
| $\ldots$ |  |  |  |  | $\ldots$ |
| $k_{n}$ |  |  |  |  | $P\left(k_{n}\right)$ |
| $\Sigma$ | $P\left(d_{1}\right)$ | $P\left(d_{2}\right)$ | $\ldots$ | $P\left(d_{m}\right)$ | 1 |

- How much would knowing $D=\mathrm{d}_{\mathrm{j}}$ reduce uncertainty?
- What is the expected uncertainty reduction if we query $D$ ?


## What we could quantify with a measure of uncertainty?

- ecosystem health
- income inequality in a society
- uncertainty about
> the true category
> a patient's disease
> the best scientific hypothesis
- expected information gain of an experiment (expected reduction from prior to posterior uncertainty)


## What is uncertainty?

(not the plenary smorgasbord from Bjørn Isaksen, but ...)

- not knowing for sure (Popper-esque)
- the number of possibilities minus 1
(smells like a heuristic)
- the probability of guessing incorrectly (Bayes's error)
- expected surprise
(handles all of the above, and many more!)


## Some (weak) requirements for any entropy function

- definitions:
> $K$ is a random variable $K=\left\{k_{1}, k_{2}, \ldots k_{n}\right\}$, where $n \geq 2$
$>\operatorname{ent}(K)$ is the uncertainty about the value that $K$ will take
- we would like an entropy function such that
$>\operatorname{ent}(K) \geq 0$
$>$ if $\max _{\{i=1: n\}} P\left(k_{i}\right)=1$, then ent $(K)=0$
$>$ maximal (ties allowed) if $P\left(k_{1}\right)=P\left(k_{2}\right) \ldots=P\left(k_{n}\right)=1 / n$, for any $n$
$>$ permutation invariant: reordering the $\mathrm{P}\left(k_{i}\right)$ does not change ent $(K)$
> extensible: addition of zero-probability $k_{i}$ does not change ent( $K$ )
> broader than Shannon, Tsallis, Renyi, Arimoto, even Sharma-Mittal
$\rightarrow$ the entropy content in this talk is a preview of Crupi, Nelson, Meder, Cevolani, \& Tentori (submitted). For questions on it, or if you wish to cite it, please contact Prof. Vincenzo Crupi (vincenzo.crupi@unito.it).


## Isn't Shannon entropy the correct uncertainty measure?

Axiomatic characterizations of entropy also go back to Shannon. In his view, this is "in no way necessary for the theory" but "lends a certain plausibility" to the definition of entropy and related information measures. "The real justification resides" in operational relevance of these measures. --Imre Csiszár (2008)

## Entropy as expected surprise

- entropy in $K$ is average surprise: ${ }_{\operatorname{ent}(K)}=\sum_{i=1}^{n}\left[P\left(k_{i}\right) \operatorname{surp}\left(k_{i}\right)\right]$
- then if $\operatorname{surp}\left(k_{i}\right)=$ $\qquad$ , we get $\qquad$ entropy
$>\operatorname{surp}\left(k_{i}\right)=\left(1-P\left(k_{i}\right)\right)$, Quadratic entropy (Gini, 1912)
$>\operatorname{surp}\left(k_{i}\right)=\ln \frac{1}{P\left(k_{i}\right)}$, Shannon (1948) entropy
$>\operatorname{surp}\left(k_{i}\right)=\ln _{q} \frac{1}{P\left(k_{i}\right)}$, Tsallis (1988) entropy

Shannon entropy of $K=\left[k_{1}, k_{2}, k_{3}\right]$. Black=none, white=max


Tsallis surprise and Tsallis entropy, for various degrees $q$ :


## Rényi (1961) entropy: different expectations of surprise:

- Rényi: instead of averaging the surprise values themselves, use a (magic) function of those surprise values to average them, in the General Theory of Means framework:



## Tsallis, Rényi, Sharma-Mittal, and Generalized Means

- General theory of means for self-weighted entropies:

$$
\operatorname{ent}(K)=g^{-1}\left\{\sum_{i=1}^{n}\left[P\left(k_{i}\right) g\left(\operatorname{surp}\left(k_{i}\right)\right)\right]\right\}
$$

- Tsallis:

$$
g(x)=x, \operatorname{surp}\left(k_{i}\right)=\ln _{q}\left(1 / P\left(k_{i}\right)\right)
$$

$$
\operatorname{ent}(K)=\sum_{i=1}^{n}\left[P\left(k_{i}\right) \ln \frac{1}{\ln _{q}} \frac{1}{P\left(k_{i}\right)}\right]
$$

- Rényi:

$$
g(x)=e^{(1-r) x}, \operatorname{surp}\left(k_{i}\right)=\ln \left(1 / P\left(k_{i}\right)\right)
$$

$$
\operatorname{ent}(K)=\ln \left\{\sum_{i=1}^{n}\left[P\left(k_{i}\right) \mathrm{e}^{(1-r)\left(\ln \frac{1}{P\left(k_{i}\right)}\right)}\right)\right\}^{1-r}
$$

- Sharma-Mittal:
combine Rényi + Tsallis:
$r$ is order, $q$ is degree
$>\operatorname{set} \operatorname{surp}\left(k_{i}\right)=\ln _{q} 1 / P\left(k_{i}\right)$
$>\operatorname{set} \mathrm{g}(x)=\ln _{q} \exp _{r} x$


## Sharma-Mittal entropies



## The value of an experiment (question)

- consider experiment $D=\left\{d_{1}, d_{2}, \ldots d_{m}\right\}, m \geq 2$
- eu ${ }_{I G}(K, D)=\operatorname{ent}(K)-\operatorname{ent}(K \mid D)$, $\operatorname{ent}(K \mid D)=\operatorname{sum}_{\{j=1: m\}} P\left(d_{j}\right) \operatorname{ent}\left(K \mid d_{j}\right)$
- each entropy has a corresponding info gain
- which info gain best explains people?


Part 2 of 3: psychology of uncertainty \& information

## What Sharma Mittal information gain best explains people's choices given words-and-numbers probabilities?

- data from 18 Planet Vuma-type tasks (various papers)
- white = all experiments correctly predicted; black = none correctly predicted
- although individual responses very noisy, something systematic (attention to certainty)




Species A plankton


## What information gain best explains people's choices given experience-based learning of probabilities??

- data from search choices following experience-based learning
(Nelson et al., Psych Sci, 2010)
- $\quad$ white = all
experiments correctly predicted; black = none correctly predicted
- moderate Arimoto works as well as error entropy



## Our conundrum

Shannon is nice theoretically

But error entropy explains empirical data better
(Nelson et al., Psych Sci, 2010)


## Maybe we can have our cake and eat it too?

Arimoto (order=5, degree=1.8)

Arimoto
(order=20, degree=1.95)


The Person Game. (non-strategic)
Goal: identify the person, with fewest yes-no questions from Nelson, Divjak, Gudmundsdo r, Martignon \& Meder, Cognition, 2014


The Person Game. Is it a male face?


Isabelle


Maria


The Person Game. Is it a male face? No



The Person Game. Do they have brown hair?



The Person Game. Do they have brown hair? Yes

The Person Game. Do they have a hat?

The Person Game. Do they have a hat? No

The Person Game. Do they have earrings?

## The Person Game. <br> Do they have earrings? Yes

Shannon entropy likes splithalfy questions (splithalfiness) "Ask about a feature that is possessed by 50\% of remaining items"
scaled expected information gain, degree=1


# Probability gain is indifferent to splithalfiness "All questions are equally useful" 

scaled expected information gain, degree $=2$


## Arimoto (order=5, degree=1.8) entropy likes splithalfiness "Have your splithalfiness and explain your data too!"

scaled expected information gain, degree $=1.8$


## Arimoto (order=20, degree=1.95) entropy likes splithalfiness

 "Have your splithalfiness and explain your data too!"scaled expected information gain, degree $=1.95$


Higher-degree measures dislike splithalfiness: "Better to ask a 1:999 question than a 500:500 question"
scaled expected information gain, degree $=2.1$


## Interim Conclusions: Entropy and Information

- Sharma-Mittal unifies many measures
- probability gain explained some data best, but had undesirable properties, and failed to explain other data
- Sharma-Mittal helped us find normatively desirable measures with better descriptive psychological adequacy than Shannon or probability gain
- Sharma-Mittal generates novel, testable, predictions for psychology (and neuroscience, applied domains, ...)


## Part 3/3: brainstorming future research

## What if asymmetric payoffs apply?

Meder \& Nelson (2012), Judgment and Decision Making

Symmetric rewards

|  | Disease | Healthy |
| :---: | :---: | :---: |
| Predict disease | 1 | 0 |
| Predict healthy | 0 | 1 |



Asymmetric rewards

|  | Disease | Healthy |
| :---: | :---: | :---: |
| Predict disease | 10 | 0 |
| Predict healthy | 0 | 1 |



## What if asymmetric payoffs apply?



What if asymmetric payoffs apply?
$\rightarrow$ Future collaborative research point

- Payoffs matter for test usefulness, and not only for action taken
- People have a hard time taking situation-specific usefulness functions into account
- Maybe an intuitive cover story would help?


## Facilitating good information selection decisions

Wu, Meder, Filimon, \& Nelson (in press). Journal of Experimental Psychology: Learning, Memory, and Cognition.

## Standard Probability:

$p($ disease $)=0.001$
$\mathrm{P}($ positive $\mid$ disease $=0.95$
p (positive $\mid$ noDisease) $=0.05$


$$
\frac{0.001 \times 0.95}{0.001 \times 0.95+0.999 \times 0.05}
$$

$=0.02$

## Experience-based Learning:


1.0

## Proportion of Optimal Search Decisions (95\% CI)

Condition 1:


- Standard probability format not good for Bayesian reasoning: Why use it for information search?
- Planet Vuma-type scenario
- Goal to choose test to maximize classification accuracy
- Also queried various probabilities
- 14 formats: probability, natural frequency, and visual


## Facilitating good information selection decisions: Results

Wu, Meder, Filimon, \& Nelson (in press). Journal of Experimental Psychology: Learning, Memory, and Cognition.

- Judgment accuracy not related to search-task performance
- Numeracy slightly related to search-task performance
- Worst format was standard probability format
- Best format was posterior bar graph (not countable)
- Posterior icon array, posterior probability formats also good
- No natural frequency format was very good


Using helpful formats for Bayesian inference and search tasks
$\rightarrow$ Future collaborative research point

```
D form: Bayosians
```



E form: Bayosians


| E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E |
| E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E | E |  |  |  |  |  |  |  |

## E form: Freqosians <br> 

## Combining evidence:

$\rightarrow$ Mathematical / future collaborative research point

- Suppose:
> $P(J$ is a terrorist $)=0.01$
$>P(J$ is not a terrorist $)=0.99$
> $\mathrm{P}(\mathrm{J}$ researched travel to Syria $\mid \mathrm{J}$ is a terrorist) $=0.8$
$>P(J$ researched travel to Syria $\mid J$ is not a terrorist $)=0.1$
> $\mathrm{P}(\mathrm{J}$ has been to Turkey $\mid \mathrm{J}$ is a terrorist) $=0.5$
> $\mathrm{P}(\mathrm{J}$ has been to Turkey $\mid \mathrm{J}$ is not a terrorist $)=0.3$
- J has researched travel to Syria, and has been to Turkey. What is the new probability that J is a terrorist?
- Correct answer: we have no idea whatsoever.
- If experience-based learning, people presume classconditional independence
Jarecki, Meder, \& Nelson (in press), Cognitive Science


## Balance beam metaphor and class-conditional independence

 Hamm, Beasley, Johnson (2012). Medical Decision Making
"Nothing drives basic science better than a good applied problem"
(Newell \& Card, 1985, p. 238)

- Generalized uncertainty measures that
> apply if probabilities aren't quite known (cf Jonas's work)
> take payoffs into account
- Representing probabilities helpfully, to facilitate inference and search decisions
- Combining different sources of evidence: how to take dependencies among sources into account
- Figuring out when (and how) to get people to take payoffs into account when evaluating evidence
- Bayesian and information-theoretic analysis of SAT, like ACH
> no justification for excluding positive info; info combination rules; etc.

